



HALLMARK HOMES

A Division of Hallmark Enterprises Inc.

Online Access for Clients

Building your new home is an exciting and important endeavor, and Hallmark Homes wants the process to be as smooth and enjoyable as possible. That is why we provide each of our clients with access to a secure website with all of the details of their new home.

Whether you are at home, at work, on the road, or on vacation, Hallmark Homes puts information at your fingertips about your selections, upgrades, financial decisions, questions, documents, photos, and more.

Look at the examples below to see just a few of the ways our online client access keeps you in touch and well-informed during the construction of your new home.

SELECTIONS AND APPROVALS MADE EASY...

06 - Exterior Doors

Garage Doors - Manufacturer, Product, Style and Color
Requested By: Drywall (Est. 82416)

See CH2 Doors (http://www.ch2door.com) or Clopay Doors (http://www.clopaydoor.com) for ideas.

| Choice | Price | Assigned to Change Order #1 - Awaiting Approval |
|-----------------------------------------------------|-------------|-----------------------------------------------------------|
| #1 Clopay Coachman CF23 Sandstone per drawings | \$4,099.77 | Assigned to Change Order #1 - See change log for details. |
| #2 Clopay Coachman CF23 Sandstone with arched glass | \$4,144.32 | Automatically entered 10:47 AM on Thursday, 6/10/10 |
| Allowance | \$4,000.00 | View/lock comments View change log |
| Difference | -\$1,124.32 | |

12 - Plumbing Fixtures

Plumbing Fixtures
Requested By: Ferguson (Est. 43216)

Ferguson is our preferred vendor (ask for parts, but we can work with other local showrooms).

| Choice | Price | Assigned to Change Order #1 - Awaiting Approval |
|------------------------------|-------------|-----------------------------------------------------------|
| #1 Quire #7728 from Ferguson | \$10,754.73 | Assigned to Change Order #1 - See change log for details. |
| #2 Quire #7801 from Ferguson | \$12,801.00 | Assigned to Change Order #1 - See change log for details. |
| Allowance | \$8,500.00 | View/lock comments View change log |

Change Order #2
Status: Awaiting Approval

Document Date: Wednesday, June 02, 2010
Contract Date: 12/2/2009

This change order is binding under your original sales contract, per section 12.

| Line Items | Selection | Choice | Price | Allowance | Difference |
|---------------------|-----------|--------|-------|-----------|-------------------|
| Enlarge powder bath | | | | | \$2,345.00 |
| Total | | | | | \$2,345.00 |

Effect on Contract Total

| | |
|----------------------------|---------------------|
| Original contract total | \$675,000.00 |
| Total from this document | \$2,345.00 |
| New contract total* | \$677,345.00 |

*May not include other documents that have been approved since this document was created.

Terms: Due on approval

Approvals

| Status | By | Role |
|-------------------|--------------|-----------|
| Awaiting Approval | Faith Cully | Purchaser |
| Awaiting Approval | Donny Wiyatt | Seller |

Expenses & Approvals

| | |
|----------------------------------------------|---------------------|
| Base Price | \$606,152.00 |
| Approval Documents (3) | \$13,899.43 |
| Change order #1 (Status: Approved) | \$15,308.33 |
| Change Order #2 (Status: Approved) | -\$1,977.00 |
| Change Order #3 (Status: Approved) | \$568.10 |
| Locked Selection Items (105) | \$0.00 |
| Total Price | \$620,051.43 |

▲ **Selection Sheet**
Review what selection choices you have made and see what decisions are coming up next.

▲ **Electronic Approvals**
View and approve upgrades online without having to fax or mail signed documents back and forth.

▲ **Up-to-date Financial Total**
Check a running total, in real-time, of the financial decisions you have made on your new home.

... AND SIMPLE COMMUNICATION FOR EVERYONE

Get a question

| Question | Answer | Last Comment |
|----------------------------------------------------------------------------------------------|-------------------------------------------------------------------|--------------------------------------------------------------|
| 1. Will the basement use underlayment or poured concrete? Donny Wiyatt 3/17/12 at 2:44 AM | We will be using poured walls. Donny Wiyatt 3/17/12 at 4:40 PM | Question answered - 3/17/12 at 3:40 PM View/lock comments |
| 2. How will the price be affected? Donny Wiyatt 3/17/12 at 2:44 AM | This question has not been answered yet. | There are no comments on this item. View/lock comments |

Comments
Selection Item: Rough-In - Basement Bath

Client's: [Name] Builders: [Name]

Type your comment here [Post Comment]

Can also post next on Tuesday at 4 to each location at the site?
Donny Wiyatt 3/17/12 at 10:00 AM

Yes, that's possible. Let me check on some pricing and I will reach back to you.
Donny Wiyatt 3/17/12 at 10:00 AM

Transformers set [View] Yankee Ingenuity [View]

My Project
Client Questions
To-Do List
Selection Sheet
Messages
Files
Photos
Warranty List

In addition, all of your other communications are kept organized in one place:

- ▶ Questions & Answers
- ▶ Comments
- ▶ Photos
- ▶ Documents
- ▶ Project Milestones

See the back for more details...



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www.hallmarkhomesidaho.com



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A simple way to access your home's information in one place...

It starts by entering your personal login information at www.hallmarkhomesidaho.com. From there, you have access to the following areas and more.

Selection Sheet... See choices and stay on schedule

The site organizes selection items on a single color-coded list, displayed with all of the pertinent allowance, pricing, and other helpful information. Upcoming selections are automatically flagged to help keep you on schedule. With just a few clicks, you can enter your choices.

Expenses & Change Orders... Eliminate "sticker shock"

Every decision made on the selection sheet is automatically reflected on the expenses page. With a single click, you can see how each of your choices have affected the final price of your home. If you need to approve a change order, you can do it electronically, saving you the time and hassle of faxing or mailing signatures to your builder.

Milestones... Understand the next steps

Building a home is an involved process, so the site will show you a list of major milestones on your project. You can check the progress made so far and see what steps are coming up next.

Questions List... Never lose answers to your questions

Over the course of a project, you will have lots of questions, and this site will help you keep all of those questions, and your builder's answers, organized and in one place. Simply enter your questions here, and your builder's responses will be listed right next to them.

Builder's To-Do List... See items as they happen

Your builder may choose to post some to-do items on the website. While you cannot add items to this list, viewing it can help give you an idea of how things are moving along on your home.

Comments, Photos, and Files... Stop jumbled e-mails

As your home progresses, you will need to have "conversations" about certain items, like asking for clarification on a selection or providing an update on a warranty request. Rather than using e-mail, you can add comments to many of the items in the site. Comments group these conversations together with the items to which they relate, which keeps information organized and available to everyone, cutting down on misunderstandings. You and your builder can also attach photos and files.

Warranty List... Easily track loose ends

Once your home is complete, you can submit warranty requests online. You can come back to the site to check the status, add comments as necessary, and then verify when they are complete.

E-mail Updates... Let new information come to you

You can access the website at any time, but if there is something updated that you need to see on the site, you will also receive an e-mail each morning letting you know.

| Question | Answer | Last Comment |
|----------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|------------------------------------------------------------|
| 1. Will the basement use underblock or poured concrete? Donny Wyatt 3/11/2 at 3:48 PM | We will be using poured walls. Donny Wyatt 3/11/2 at 3:48 PM | Question answered - 3/11/2 at 3:48 PM View/add comments |
| 2. How many recessed lights are included in the base plan? Donny Wyatt 3/11/2 at 3:24 AM | This question has not been answered yet. | There are no comments on this item. View/add comments |
| 3. Is it possible to set up a meeting at the granite yard before we go on vacation? Donny Wyatt 3/11/2 at 3:24 AM | This question has not been answered yet. | There are no comments on this item. View/add comments |

▲ The questions list saves all of your questions, and your builder's answers, in one, easy-to-find place.

| Choice | Price | Allowance | Difference |
|-----------------------------------------------------|------------|------------|-------------|
| #1 Clopay Coachman CF23 Sandstone per drawings | \$4,669.77 | | |
| #2 Clopay Coachman CF23 Sandstone with arched glass | \$6,124.32 | \$4,000.00 | +\$1,124.32 |

Assigned to Change Order #1 - Awaiting Approval

12 - Plumbing Fixtures

| Choice | Price | Allowance |
|------------------------------|-------------|------------|
| #1 Quote #7726 from Ferguson | \$15,754.75 | |
| #2 Quote #7801 from Ferguson | \$12,801.00 | \$9,500.00 |

▲ The selection sheet shows real-time info and prominently marks upcoming selections to keep everyone on schedule.

| | |
|-------------------------------------|---------------------|
| Base Price | \$606,152.00 |
| Approval Documents (3) | \$13,899.43 |
| Change order #1 | \$15,308.33 |
| Change Order #2 | -\$1,977.00 |
| Change Order #3 | \$568.10 |
| Locked Selection Items (105) | \$0.00 |
| Total Price | \$620,051.43 |

▲ The expenses page automatically shows how selection choices and change orders affect the final project price.

| Sublist | Priority | Entered | Item | Last Comment | Verify Completion | |
|--------------------------------|----------|----------|-----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|-----------------|
| 30 Day | None | 12/18/09 | The tree and one of the azaleas in the front yard have died. | Item accepted - Donny Wyatt - 12/18/09 11:03 AM View/add comments | Completed | |
| Items Awaiting Approval | | | | | | |
| General | | 1/22/10 | Fath Cully: Dripping sound in the wall in the front right bedroom. It happens whenever the AC turns on and off. | View/add comments | | |
| Completed Items | | | | | | |
| 30 Day | | 12/25/09 | 1/1/10 | The deadbolt on the door to the garage will not latch anymore -- it seems like it is no longer lined up properly. | Item completion verified - Fath Cully 1/15/10 11:08 AM View/add comments | Verified |
| 30 Day | | 1/13/10 | 1/14/10 | I have some water leaking out from under the HVAC unit in the basement. I attached a photo in the photo section. | Item completed - Donny Wyatt - 1/14/10 4:00 PM View/add comments | Click to verify |

▲ The warranty list lets you request new items and verify items once they are complete.